




<b>Business Name</b> <b>CROCKER INDUSTRIES, INC</b>		<b>Business Identification Number</b> <b>555123456</b>
<b>Doing Business As:</b> CROCKER MERCANTILE <b>Primary Address:</b> 100 MAIN ST PHOENIX, AZ 85012		<b>Website:</b> www.crockerindustries.com <b>Phone:</b> (602)520-1221 <b>Tax ID:</b> XX-XXX1985
<a href="#">View Map</a>		 This business is the ultimate parent. <a href="#">See the corporate hierarchy by clicking here</a>

Risk Dashboard				
Risk Scores and Credit Limit Recommendation		Days Beyond Terms	Derogatory Legal	Fraud Alerts
Intelliscore Plus  <b>79</b> LOW RISK Score range: 1 - 100 percentile Credit Limit Recommendation: <b>\$212,800</b>	Financial Stability Risk  <b>32</b> LOW-MEDIUM RISK	Company DBT  <b>6</b> Industry DBT: 20	Original Filings  <b>5</b>	High Risk Alerts  <b>0</b>

Business Facts	
Founded in 1911 and headquartered in Phoenix, AZ, Crocker Industries Incorporated (NASD: CII), is a food service company. The company operates in three segments: Restaurant Services, Convenience Store Services and Cafeteria Services. Its services include supplying fresh and frozen foods along with food related supplies.	
<b>Years on File:</b> 35+ (FILE ESTABLISHED PRIOR TO 01/1977) <b>State of Incorporation:</b> AZ <b>Date of Incorporation:</b> 4/20/1911 <b>Business Type:</b> Institutions Profit <b>Contacts:</b> JOHN Q CONSUMER - CEO MARY JONES - PRESIDENT JAMES SANCHEZ - CONTROLLER	<b>SIC Code:</b> GROCERIES & RELATED PRODUCTS - 5149 BUSINESS SERVICES, NEC - 7389 MEAT & FISH MARKETS - 5421 <b>NAICS Code:</b> Other Grocery Related Products Wholesaler - 424410 General Line Grocery Wholesale - 424410 Meat and Meat Product Merchant Wholesalers - 424470 <b>Number of Employees:</b> 14,816 <b>Sales:</b> \$1,676,906,000 <b>Public Company:</b> Yes <b>Stock Exchange &amp; Symbol:</b> National Association of Securities Dealers Inc., CII <b>Fortune 1000 Ranking</b> 2010 942 2009 967 2008 968

Commercial Fraud Shield	
Evaluation for: CROCKER INDUSTRIES, INC, 100 MAIN ST. PHOENIX, AZ 85012	
Business Alerts	Verification Triggers
<b>Active Business Indicator:</b>  Experian shows this business as active	The primary Business Name, Address, and Phone Number on

Possible OFAC Match:

No

No OFAC match found

Experian File were reviewed for High Risk indicators, no High Risk indicators were found.

Business Victim Statement:

No

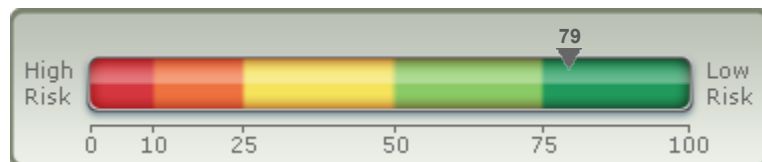
No Victim statements on file

## Credit Risk Score and Credit Limit Recommendation

### Credit Risk Score: Intelliscore Plus

This score predicts the likelihood of serious credit delinquencies within the next 12 months. The score uses tradeline and collections information, public filings as well as other variables to predict future risk. Higher scores indicate lower risk.

#### Current Score: 79



#### Intelliscore Plus Risk Assessment

Action or risk threshold, based on your company's thresholds:

**LOW RISK**

#### Factors lowering the score

- BALANCE OF RECENTLY DELINQUENT COMMERCIAL ACCOUNTS
- BALANCE OF COMMERCIAL ACCOUNTS AT WORST DELINQUENCY
- COMMERCIAL ACCOUNT DELINQUENCY IN LAST 6 MONTHS

#### Intelliscore Plus Industry Risk Comparison

78% of businesses indicate a higher likelihood of severe delinquency.

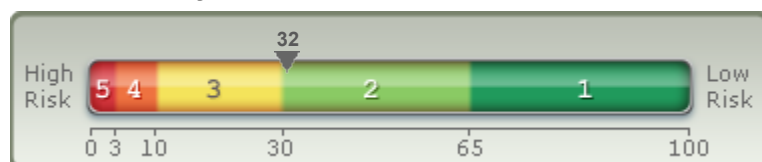
### Quarterly Score Trends



The Quarterly Score Trends provide a view of the likelihood of delinquency over the past 12 months for this business. The trends will indicate if the score improved, remained stable, fluctuated or declined over the last 12 months.

### Credit Risk Score: Financial Stability Risk

#### Financial Stability Risk Score: 32



#### Risk Class: 2

**LOW - MEDIUM RISK**

The risk class groups scores by risk into ranges of similar performance. Range 5 is the highest risk, range 1 is the lowest risk.

This score predicts the likelihood of financial stability risk within the next 12 months. The score uses tradeline and collections information, public filings as well as other variables to predict future risk. Higher scores indicate lower risk.

Please note, this business is publicly traded. Publicly traded companies are required to publish financial details including balance sheet, income statement and cash flow information that should be considered in conjunction with this score when assessing financial stability risk.

#### Industry Risk Comparison

31% of businesses indicate a higher likelihood of financial stability risk.

#### Factors lowering the score

- › NUMBER OF COMMERCIAL COLLECTION ACCOUNTS
- › NUMBER OF COMMERCIAL DEROGATORY PUBLIC RECORDS
- › RISK ASSOCIATED WITH THE COMPANY'S INDUSTRY SECTOR
- › PAST COMMERCIAL DEROGATORY BALANCE

#### Credit Limit Recommendation

##### Credit Limit Recommendation

\$212,800

This recommendation compares this business against similar businesses in the Experian business credit database. It is based on trade information, industry, age of business and the Intelliscore Plus. The recommendation is a guide. The final decision must be made based on your company's business policies.

#### Payment and Legal Filings Summary

##### Payment Performance

**Current DBT:** 6  
**Predicted DBT as 09/12/2012 :** 6  
**Monthly Average DBT:** 4  
**Highest DBT Previous 6 Months:** 8  
**Highest DBT Previous 5 Quarters:** 8  
**Payment Trend Indication:**  
 Payments are stable

##### Trade and Collection Balance

**Total trade and collection (87):** \$391,173  
**All trades (86):** \$391,000  
**All collections (1):** \$294  
**Continuous trade (37):** \$361,500  
**6 month average:** \$371,300 - \$572,500  
**Highest credit amount extended:** \$379,300  
**Most frequent industry purchasing terms:**  
 NET 30,CREDIT,REVOLVE

##### Legal Filings

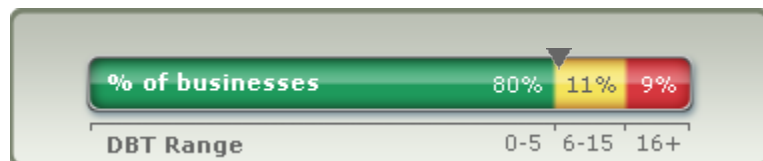
**Bankruptcy:** No  
**Tax Lien filings:** 4  
**Judgment filings:** 1  
**Sum of legal filings:** \$124,937  
**UCC filings:** 25  
**Cautionary UCC filings:** Yes

#### Industry Comparison

##### Industry DBT Range Comparison

The current DBT of this business is 6. 11% of businesses have a DBT range of 6-15.

##### DBT for this business: 6



##### DBT Norms

All industry: 10  
 Same industry: 20

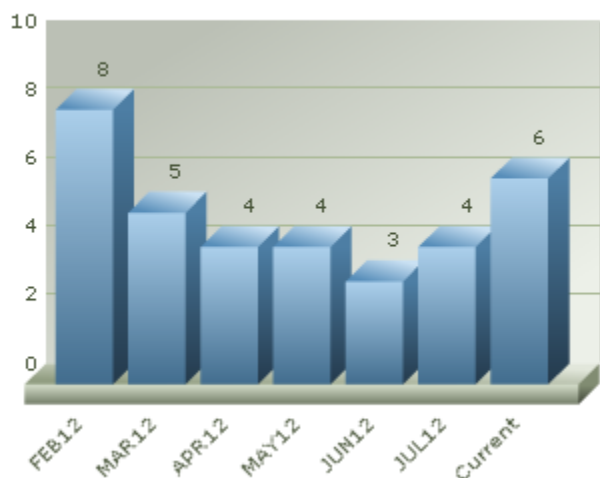
##### Industry Payment Comparison

Has paid sooner than 50% of similar businesses

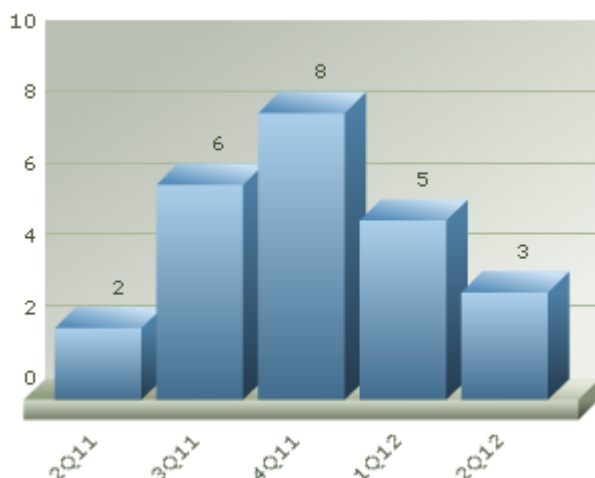
#### Payment Trending

##### DBT Trends

Monthly DBT Trends



Quarterly DBT Trends



##### Monthly Payment Trends

Payment Trends Analysis  
 GROCERIES & RELATED PRODUCTS – 5149

Account Status  
 Days Beyond Terms

Date Reported	Industry Cur	DBT	Business DBT	Balance	Cur	1-30	31-60	61-90	91+
CURRENT	74%	20	6	\$361,500	80%	14%	1%	5%	
JUN12	74%	20	4	\$430,000	85%	10%	4%	1%	
MAY12	74%	20	3	\$444,900	87%	11%	1%	1%	
APR12	74%	20	4	\$572,500	84%	12%	2%	2%	
MAR12	74%	20	4	\$504,400	83%	13%	2%	2%	
FEB12	74%	20	5	\$509,700	76%	22%		2%	
JAN12	74%	19	8	\$495,700	76%	15%	3%	5%	1%

Quarterly Payment Trends									
Payment History - Quarterly Averages					Account Status Days Beyond Terms				
Quarter	Months	DBT	Balance	Cur	1-30	31-60	61-90	91+	
Q2 - 12	APR - JUN	3	+\$404,100	86%	11%	2%	1%		
Q1 - 12	JAN - MAR	5	+\$449,900	82%	13%	2%	3%		
Q4 - 11	OCT - DEC	8	+\$465,500	78%	13%	4%	5%		
Q3 - 11	JUL - SEP	6	+\$803,000	76%	18%	4%	2%		
Q2 - 11	APR - JUN	2	+\$692,500	88%	11%	1%			

Collection Experiences						
Date Placed	Status	Original Balance	Outstanding Balance	Date Closed	Agency	Agency Phone
02/2011	Uncollected	\$173	\$294	07/2011	RECEIVABLE MANAGEMENT SERVICES	(484)242-4000

Trade Payment Summary									
Trade Line Type	Lines Reported	DBT	Recent High Credit	Balance	Current	01-30	31-60	61-90	91+
Continuous	37	6	+\$1,417,900	+\$361,500	80%	14%	1%	5%	
New	4		\$14,100	\$9,800	100%				
<b>Combined Trade</b>	<b>41</b>	<b>6</b>	<b>+\$1,432,000</b>	<b>+\$371,300</b>	<b>81%</b>	<b>14%</b>	<b>1%</b>	<b>4%</b>	
Additional	45		\$165,200	\$19,700	83%	1%		5%	11%
<b>Total Trade</b>	<b>86</b>		<b>\$1,597,200</b>	<b>\$391,000</b>	<b>83%</b>	<b>13%</b>		<b>4%</b>	

Trade Payment - New and Continuously Reported Trade Details											
Payment Experiences (Trade Lines with an (*) after the date are newly reported)						Account Status Days Beyond Terms					
Business Category	Date Reported	Last Sale	Payment Terms	Recent High Credit	Balance	Cur	1-30	31-60	61-90	91+	Comments
ACCT SVCS	06/2012		VARIED	\$174,600	\$0						
BLDG MATRL	07/2012	05/2012	CREDIT	\$1,100	\$300	100%					
CHEMICALS	04/2012	03/2010	NET 30	\$2,300	\$2,300	100%					
COMMUNICTN	04/2012		VARIED	\$58,900	\$58,900	75%	24%	1%			ACCTCLOSED
ELEC MFG	06/2012	06/2012	VARIED	\$5,000	\$0						SATSFTRY
FACTOR	05/2012*		VARIED		\$0						
FARM SUPPL	07/2012	01/2009	CREDIT		\$0						
FINCL SVCS	07/2012	03/2004	NET 30	\$500	\$0						
FINCL SVCS	07/2012	10/2011	REVOLVE	\$284,100	\$0						
FINCL SVCS	07/2012	06/2012	VARIED	\$9,600	\$1,100	100%					ACCTCLOSED
FOOD	04/2012		VARIOUS	\$29,400	\$7,600	100%					


FOOD	07/2012		NET 21	\$137,400	\$51,200	100%				
FOOD DISTR	07/2012			+\$100,000	+\$100,000	65%	26%		9%	
FOOD DISTR	04/2012*		VARIED	\$8,400	\$8,400	100%				
FRGHT FWRD	04/2012*		OTHER	\$700	\$700	100%				
GENERAL	03/2012	02/2012	NET 15	\$900	\$400	100%				
GENERAL	06/2012		CONTRCT		\$0					
GIFTWARE	07/2012	12/2009	NET 30		\$0					CUST 6 YR
GIFTWARE	06/2012		CONTRCT	\$2,200	\$700	100%				
HARDWARE	06/2012	03/2012	CREDIT	\$300	\$0					
HEATNG&A/C	06/2012		NET 30	\$379,300	\$1,700	100%				
MACHINERY	05/2012	05/2012	NET 30	\$7,300	\$400	100%				CUST 8 YR
MED SUPPLY	06/2012		VARIED	\$100	\$0					
NEWSPAPERS	03/2012	11/2008	NET 30	\$1,500	\$0					CUST 16 YR
OFFC SUPPL	07/2012	07/2012	NET 30	\$1,100	\$300	100%				CUST 26 YR
PACKAGING	06/2012		NET 30	\$77,500	\$73,500	100%				
PACKAGING	07/2012		NET 30		\$0					CUST 1 YR
PLUMBING	05/2012		NET30		\$0					CUST 9 YR
PLUMBING	05/2012		NET30		\$0					
PLUMBING	05/2012	05/2012	NET 10	\$132,500	\$52,300	91%		1%	8%	
PRNTG&PUBL	06/2012	09/2011	NET 20	\$400	\$0					
RENTALS	06/2012	05/2012	NET 30	\$4,900	\$4,900	70%	30%			
RENTALS	03/2012		NET 10		\$0					
RETL TRADE	06/2012	05/2012	CREDIT	\$300	<\$100	100%				
SAFTY PROD	04/2012		NET30		\$0					CUST 20 YR
TEMP HELP	06/2012	05/2012	NET 7	\$2,100	\$2,000	54%	21%	21%	4%	CUST 32 YR
TELECOM	06/2012		NET 30	\$4,200	\$3,800	100%				
TOYS&GAMES	06/2012	01/2010	VARIED		\$0					
TRANSPORTN	07/2012		NET 15	\$400	\$0					
WAREHOUSE	07/2012		CREDIT		\$0					ACCTCLOSED
WHLSE TRAD	05/2012*		NET 30	\$5,000	\$700	100%				

Trade Payment - Additional Trade Details											
Payment Experiences (Trade Lines with an (*) after the date are newly reported)						Account Status Days Beyond Terms					
Business Category	Date Reported	Last Sale	Payment Terms	Recent High Credit	Balance	Cur	1-30	31-60	61-90	91+	Comments
ADVERTISNG	08/2011		NET 30		\$0						
AIR TRANS	07/2009		NET 30		\$0						CUST 5 YR
APPAREL	01/2012		OTHER	\$1,100	\$1,100		3%		97%		
AUTO RENTL	03/2012		NET 30	\$16,000	\$0						
BANK CARD	06/2012		REVOLVE	\$25,700	\$4,200	100%					
BLDG MATRL	05/2011	11/2000	CREDIT		\$0						
CHEMICALS	01/2011		NET 30		\$0						
CHEMICALS	05/2010		NET 30		\$0						
CRED CARD	07/2012	01/2009	REVOLVE		\$0						
CRED CARD	07/2012	01/2008	REVOLVE		\$0						
CRED CARD	07/2012	11/2009	REVOLVE		\$0						
CRED CARD	07/2012	12/2009	REVOLVE		\$0						
CRED CARD	08/2010		CONTRCT	\$7,600	\$0						
CRED CARD	12/2010		CONTRCT		\$0						

CRED CARD	03/2012		CONTRCT		\$0		
CRED CARD	06/2012	03/2012	NET 30	\$5,200	\$0		ACCTCLOSED
CRED CARD	06/2012	06/2009	NET 30	\$13,700	\$0		ACCTCLOSED
ELEC SUPLR	01/2012		NET 30	\$200	\$200	100%	
FAB METALS	04/2011		NET 30		\$0		
FACTOR	09/2011		VARIOUS		\$0		
FACTOR	01/2010		NET 30		\$0		CUST 10 YR
FINCL SVCS	02/2011		NET PRX	\$7,000	\$800	100%	
FOOD	07/2010	06/2010	VARIED	\$500	\$500	100%	
FOOD DISTR	02/2011	02/2011	NET 7	\$400	\$200		100%
FOOD EQUIP	09/2009	03/2001			\$0		
GENERAL	09/2009	08/2008	VARIED		\$0		
GENERAL	09/2010		CONTRCT	\$300	\$0		
GLASS	08/2011	06/2011	NET 30	\$300	\$0		
INDUS SUPL	01/2010	01/2002	NET 30	\$100	\$0		CUST 10 YR
INDUS SUPL	02/2011	09/2010	NET 30	\$600	\$0		CUST 28 YR
INDUS SUPL	02/2011	11/2010	NET 30	\$3,300	\$200	100%	CUST 12 YR
LEASING	07/2012		NET 10	\$3,300	\$2,400	6%	94%
MACH DISTR	04/2011	09/2010	1/10N30	\$1,600	\$0		CUST 32 YR
MANUFCTRNG	09/2011	08/2011	NET 30	\$7,600	\$200	100%	
MANUFCTRNG	07/2011	06/2011	NET 30	\$400	\$200	100%	
MISC MANUF	03/2011	03/2011	NET 30	\$3,400	\$300	100%	
OFFC SUPPL	10/2009	06/2000	CREDIT		\$0		ACCTCLOSED
PACKAGING	02/2012		NET 30	\$1,000	\$0		
PAPER DIST	05/2010	07/2005	NET 30		\$0		CUST 9 YR
PAPER DIST	05/2010	05/2010	NET 10	\$12,700	\$9,400	100%	CUST 25 YR
PLUMBING	12/2010	07/2002	NET30		\$0		
PRNTG&PUBL	05/2011		VARIED		\$0		
RETL TRADE	06/2010		VARIED		\$0		
TRANSPORTN	08/2011	04/2011	NET 15	\$53,200	\$0		
TRNS EQUIP	10/2010		NET 15		\$0		

Legal Filings					
Tax Liens					
File Date	Filing Type	Status	Amount	Filing Number	Jurisdiction
09/19/2011	Federal Tax Lien	Released	\$63,600	FTL11223445	MARICOPA COUNTY SUP CT
	Filed by: INTERNAL REVENUE SERVICE				
06/21/2010	Federal Tax Lien	Filed	\$63,600	FTL11223445	MARICOPA COUNTY SUP CT
	Filed by: INTERNAL REVENUE SERVICE				
08/04/2008	State Tax Lien	Released	\$35	20085099232	MARICOPA COUNTY RECORDER
	Filed by: STATE OF ARIZONA				
05/01/2008	State Tax Lien	Filed	\$35	200885092141	MARICOPA COUNTY RECORDER
	Filed by: STATE OF ARIZONA				
04/04/2008	State Tax Lien	Filed	\$45,076	08JG013382	CLARK COUNTY RECORDER OF DEEDS
	Filed by: STATE OF NEVADA				
02/14/2007	State Tax Lien	Filed	\$13,226	2007148924	MARICOPA COUNTY RECORDER
	Filed by: STATE OF ARIZONA				

Judgments					
File Date	Plaintiff	Status	Amount	Filing Number	Jurisdiction
04/13/2006	MAVALINA PRODUCE	Filed	\$3,000	20060000003	PHOENIX JUST COURT

Uniform Commercial Code (UCC) Filings						
UCC Filing Summary						
Date Range	Year	Cautionary UCCs**	Total Filed	Released / Termination	Continuous	Amended / Assigned
JUL - PRESENT	2012					
JAN - JUN	2012	1	6			
JUL - DEC	2011		5	3		
JAN - JUN	2011	1	4	1		
JUL - DEC	2010		1			
PRIOR TO JUL	2010	3	9		1	
Total		5	25	4	1	0
<div>** Cautionary UCC Filings include one or more of the following collateral: Accounts, Accounts Receivables, Contract Rights, Hereafter Acquired Property, Inventory, Leases, Notes Receivable or Proceeds.</div>						
UCC Details						
<div><b>UCC FILED Date:</b> 06/29/2012 <b>Filing Number:</b> 201100000123 <b>Jurisdiction:</b> ARIZONA SEC OF STATE <b>Secured Party:</b> STAGE COACH DIST INC AZ PHOENIX 85012 118 NW 232ND STREET</div>			<div><b>UCC FILED Date:</b> 05/16/2012 <b>Filing Number:</b> 201206543914 <b>Jurisdiction:</b> SEC OF STATE AZ <b>Secured Party:</b> COYOTE GREETINGS INC AZ SCOTTSDATE 85255 12074 RIVERVIEW TER</div>			
<div><b>UCC FILED Date:</b> 05/09/2012 <b>Filing Number:</b> 201100000311 <b>Jurisdiction:</b> ARIZONA SEC OF STATE <b>Secured Party:</b> STAGE COACH DIST INC AZ PHOENIX 85012 118 NW 232ND STREET</div>			<div><b>UCC FILED Date:</b> 04/27/2012 <b>Filing Number:</b> 201248128539 <b>Jurisdiction:</b> SEC OF STATE AZ <b>Secured Party:</b> MONSOON STATE BANK AZ MESA 85202 483 COLLEGE PARK DR</div>			
<div><b>UCC TERMINATED Date:</b> 02/13/2012 <b>Filing Number:</b> 201014561234 <b>Original Filing Date:</b> 11/22/2011 <b>Original Filing Number:</b> 200914751261 <b>Original Filing State:</b> AZ <b>Jurisdiction:</b> ARIZONA SEC OF STATE <b>Secured Party:</b> FOREMOST SPIRITS CORP AZ SEDONA 86339 5983 MESA VIEW CIR</div>			<div><b>UCC FILED Date:</b> 01/30/2012 <b>Filing Number:</b> 201231754131 <b>Jurisdiction:</b> SEC OF STATE AZ <b>Secured Party:</b> MONSOON STATE BANK AZ MESA 85202 483 COLLEGE PARK DR</div>			
<div><b>UCC FILED Date:</b> 01/03/2012 <b>Filing Number:</b> 2012 1144303 <b>Jurisdiction:</b> SEC OF STATE DELAWAR <b>Secured Party:</b> BMS CREDIT LLC NEW YORK 10030 1 NORTH GATTLE DRIVE <b>Collateral:</b> EQUIP, AFTER ACQUIRED PROP, UNDEFINED</div>			<div><b>UCC FILED Date:</b> 12/14/2011 <b>Filing Number:</b> 201154918532 <b>Jurisdiction:</b> ARIZONA SEC OF STATE <b>Secured Party:</b> IWIN FOODS, LLC ID IDAHO FALLS 83401 125 CANYON FORT DR</div>			
<div><b>UCC FILED Date:</b> 11/22/2011 <b>Filing Number:</b> 201140005983 <b>Jurisdiction:</b> ARIZONA SEC OF STATE <b>Secured Party:</b> FOREMOST SPIRITS CORP AZ SEDONA 86339 5983 MESA VIEW CIR</div>			<div><b>UCC FILED Date:</b> 11/14/2011 <b>Filing Number:</b> 201151904321 <b>Jurisdiction:</b> ARIZONA SEC OF STATE <b>Secured Party:</b> IWIN FOODS, LLC ID IDAHO FALLS 83401 125 CANYON FORT DR</div>			
<div><div></div><div>View Additional UCC Details</div></div>						

## Commercial Finance Relationships

### Banking Relationships

**Financial Institution:** DESERT NATIONAL BANK  
**Address:** 45 S SONORA BREEZE PHOENIX AZ 85012  
**Phone:** (602) 520-1100  
**Account Type:** UNDISCLOSED  
**Date Opened:** 12/20/2011  
**Account Rating:** NO COMMENT AS OF 06/16/2012

## Additional Business Facts

### Corporate Registration

THE FOLLOWING INFORMATION WAS PROVIDED BY THE STATE OF ARIZONA.

**State of Origin:** AZ  
**Date of Incorporation:** 04/20/2011  
**Current Status:** Active  
**Business Type:** Institutions - Unknown  
**Charter Number:** 665433

### Competitors

OMNI FOODS, INC

## Corporate Linkage

Business Name	Location	BIN
<b>The inquired upon business, CROCKER INDUSTRIES, INC, is the Ultimate Parent</b>		
CROCKER INDUSTRIES, INC	100 MAIN ST - PHOENIX AZ	312845017
<b>Subsidiaries of the inquired upon business:</b>		
<u>ABC COMPANY INC</u>	478 ANTON BLVD - COSTA MESA, CA	862731479
<u>FOOD, INC</u>	26843 LONE STAR WY - MCKINNEY, TX	394021789
<b>Branches of the inquired upon business:*</b>		
CROCKER INDUSTRIES, INC	101 1ST AVENUE - MCKINNEY, TX	378655532

## Inquiries

### Summary of Inquiries

Business Category	JUL12	JUN12	MAY12	APR12	MAR12	FEB12	JAN12	DEC11	NOV11
ADV TV				1					
BUREAU				1					
CREDITUNION								1	
FACTOR				1					
HOUSEWARES						1			
TELECOM					1				
TRANSPORTN	1						1		
UTILITY					1				
<b>Totals</b>	<b>1</b>			<b>3</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>1</b>	



## Corporate Financial Information

### Balance sheet for fiscal year ending: DEC 31 Data current through: 12/31/2011 (\$ Thousands)

	2011	2010	2009
Cash and equivalent	57,730	17,803	13,606
Receivables - net	26,043	19,857	23,045
Inventory	23,526	25,920	31,087
Other current assets	12,306	13,344	12,522
<b>Total current assets</b>	<b>119,605</b>	<b>76,924</b>	<b>80,260</b>
Fixed assets - net	900,878	961,974	1,002,692
Investments	27,620	23,032	15,936
Other assets	46,218	47,227	48,760
<b>Total assets</b>	<b>1,094,321</b>	<b>1,109,157</b>	<b>1,147,648</b>
Debt due in 1 year	13,571	40,905	93,904
Notes payable	0	0	0
Accounts payable	30,418	29,322	32,220
Taxes payable	10,793	8,708	9,867
Other current liabilities	116,330	114,521	109,814
<b>Total current liabilities</b>	<b>171,112</b>	<b>193,456</b>	<b>245,805</b>
Long term debt	135,716	149,287	176,192
Other liabilities	123,383	128,257	127,945
Net worth	664,110	638,157	597,706
<b>Total liab. and net worth</b>	<b>1,094,321</b>	<b>1,109,157</b>	<b>1,147,648</b>

### Operating statement for fiscal year ending: APR 29 Data current through: 04/29/2011 (\$ Thousands)

	2011	2010	2009
Net sales	1,676,906	1,726,804	1,750,512
Cost of goods sold	509,849	516,667	537,085
Gross income on sales	1,167,057	1,210,137	1,213,427
Expenses	1,087,384	1,113,811	1,197,366
Pre-tax income	79,673	96,326	16,061
Taxes	25,510	25,998	21,207
After tax income	54,163	70,328	-5,146
Extraord. inc. & discount'd ops	0	0	0
Net income	54,163	70,328	-5,146

### Critical data and ratios for fiscal year ending: APR 29 Data current through: 04/29/2011 (\$ Thousands)

	2011	2010	2009
Net worth	664,110	638,157	597,706
Net working capital	-51,507	-116,532	-165,545

Current ratio (times)	0.7	0.4	0.3
% Total debt to n.w.	64.8	73.8	92.0
% Current debt to n.w.	25.8	30.3	41.1
% After tax inc. to n.w.	8.2	11.0	-0.9
% After tax inc. to net sales	3.2	4.1	-0.3
Net sales to inventory (times)	71.3	66.6	56.3
CGS to inventory (times)	21.7	19.9	17.3
Avg. days sales outstanding (days)	5.7	4.2	4.8

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End of report

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